

Long-Term Partnership With Great Success: EDS Group and manroland web systems

The Euro-Druckservice GmbH (EDS) again opts for manroland web systems as their preferred partner for the relocation of a second-hand LITHOMAN. Additionally, another LITHOMAN will be upgraded with the proven Closed Loop systems.

The Euro-Druckservice GmbH (EDS) has been founded in 1992 and is the leading print service provider of Central- and Eastern Europe with seven companies in five countries – Poland, Czech Republic, Germany, Hungary and Romania. The company sees itself as an integral part of the supply chain of its customers. With comprehensive, international offset print services and service offerings that are up- and down streamed, EDS is on top when it comes to making their customers more successful. What makes a contribution to this are regular investments and the latest technology – as e.g. the investment in a second-hand LITHOMAN. For the relocation of the press from Austria to Hungary, the company trusts in their long-term partner and manufacturer of the press, manroland web systems.

“It is our target, to constantly strengthen our position as the leading print service provider in Central- and Eastern Europe. Therefore, we are always looking for the best possible equipment that helps us reaching our goals. For this, we furthermore trust in the extensive project expertise of manroland web systems“, says Peter Krummholz, Head of Processes and Technology at EDS.

Remarkable Cooperation

And these are not just empty words: during the last two years, EDS has been investing in numerous presslines from manroland web systems and finished several service projects with the partner from Augsburg. Main investments have been made for upgrades and retrofits at existing presses.

There are altogether 15 commercial presses from the manufacturer in Augsburg that are producing at five different printing sites. Additionally, from 2013 to 2015 about 1,5 million Euro have been invested in retrofit- and upgrade actions from manroland web systems. In 2015, even a service contract for three years has been signed.

manroland web systems GmbH is the leading manufacturer of web-offset printing systems. The company provides integrated solutions for commercial web offset, newspaper and digital printing. A worldwide sales and service network also markets ancillary printing equipment and pressroom products as well as software products and innovative workflow management systems.

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The milestones of the cooperation are so numerous that they cannot be listed all: almost everything has been included during the last years – from retrofits at the control desks, the folders or drive retrofits, via upgrades with silicone units, PPM servers or quarter folds, up to numerous web extensions for more production possibilities. It is a joint target for all projects to manage the printing facilities at all sites more economically, efficient and flexibly. Due to this, EDS is even able to react much better on customer demands. Furthermore, the realized actions increase the production stability, secure high quality standards and are the basis for an optimized production.

Trust in Reliability and Competency

The latest project – the relocation of a second-hand LITHOMAN from Austria to the printing facility in Hungary as well as the integration of high-quality Closed Loop systems from manroland web systems at a LITHOMAN press that is already producing – is a further continuation of the long-term cooperation. With this project, EDS strengthens its competitiveness and its leading market position.

The success factors of the long-term cooperation with manroland web systems are trust and reliability. “At a challenging and competitive market, quality and an ideal utilization of the press are very important. Together with our long-term partner, manroland web systems, we have been successfully working on achieving the best possible performance over the entire life-cycle of our presslines and have been increasing it for many years now”, Peter Krummholz explains. “Therefore, not only new investments are of great importance but also keeping the presses “state-of-the-art“. The complexity of the presses and the production processes is always perfectly analyzed by manroland web systems and all necessary optimizations are realized without any problems. Due to this, we always opt for a cooperation with the manufacturer of our printing systems, when it comes to making our machinery even better.“

manroland web systems is also very proud of the long-term partnership. “We are happy about the remaining trust of EDS. It is a great pleasure for us to constantly support the extraordinary printer in getting more and more successful”, Guenter Braun, Regional Service Manager Northern- and Eastern Europe and Russia at manroland web systems contently summarizes.

Caption

The Euro-Druckservice GmbH (EDS) has been founded in 1992 and is the leading print service provider of Central- and Eastern Europe with seven companies in five countries, the LITHOMAN will move to the site in Hungary. | © EDS

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